



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING & BUSINESS SERVICES DEPARTMENT**

**BID AWARD NOTICE**

**DATE:**

**March 29, 2012**

**BID TITLE & REFERENCE:**

**Sports Equipment, Bid #122604**

**DESCRIPTION OF PURCHASE:**

An annual agreement to provide sports equipment supply items, (forty seven (47) items bid and recommended for award) as stocked and distributed by the Central Warehouse for schools throughout the District. Items will be purchased on an as needed basis to replenish the Central Warehouse inventory. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: May 1, 2012 through April 30, 2013.

**REQUESTED BY:**

Central Warehouse

**PURPOSE OR END USE:**

School use.

**SUPPLIER NAME:**

**ITEMS AWARDED:**

**ESTIMATED ANNUAL EXPENDITURE:**

Baden, Federal Way, WA	4	\$9,337.00
US Specialty Coatings, Alpharetta, GA	2	7,718.00
BSN Sports, Jenkintown, PA	24	6,209.00
Gregg United, Tamarac, FL	9	1,508.00
S & S Worldwide, Colchester, CT	3	1,341.00
School Specialty, Norcross, GA	1	825.00
Pyramid School Products, Tampa, FL	1	568.00
RGF Communications, Inc., Palm Bay, FL	2	245.00
Baker's Sports, Jacksonville, FL	1	190.00

**AMOUNT OF PURCHASE:**

\$27,941.00 Est. / Yr.

**FUNDING SOURCE:**

General Fund (1110)

**METHOD OF PROCUREMENT:**

ECSD Bid

Responses Received: 19 "No" Bids: 2

**POSTING DATE & TIME:**

March 29, 2012, 1:50 pm Central Time

THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 NORTH PACE BLVD.  
PENSACOLA, FL 32505

**BID TABULATION**

- RECOMMENDED AWARDED ITEMS

BID # 122604  
BID TITLE: SPORTS EQUIPMENT  
DATE: MARCH 21, 2012

BIDDER NAME/ BID ITEM NUMBER	1	2	3	4	5	6	7
ALUMINUM ATHLETIC	NB	4.23	NB	NB	11.00	4.95	NB
ANACONDA SPORTS	NB	3.49	NB	NB	5.79	1.69	10.35 A
BADEN SPORTS	NB	NB	NB	NB	NB	NB	NB
BAKER'S SPORTS	2.59 A	4.10	NB	38.95 A N.S.	5.94	1.94	11.85 A
BILL FRITZ SPORTS	2.40 A	3.30	NB	44.00	9.00	NB	NB
BSN SPORTS	1.60 A	5.34 A	NB	34.07 A N.S.	5.78	1.32	3.67
EMERALD COAST EVANS & COMPANY	NB NB	NB NB	NB NB	NB 29.40 A N.S.	NB NB	NB NB	NB NB
FLAGHOUSE	1.77 E/A M12/M\$100	6.33 A M\$100	NB	35.92 A N.S./M\$100	6.33 A M\$100	.985 E/A M12M\$100	NB
GREG UNITED	1.12	2.60	NB	NB	4.05	1.20	NB
HOME TEAM ATHLETIC	2.73 A	4.32	NB	NB	8.32	2.15	4.35 A
MFAC	NB	12.00 A	NB	NB	NB	NB	NB
PIONEER MFG.	NB	NB	NB	29.95 A/S	NB	NB	NB
PYRAMID SCHOOL	1.94 A M12	3.39 MQO48	NB	37.79 MQO12	5.69 MQO24	1.39 MQO20	3.15 A MQO25
RGF COMM'S	2.875 E	8.50	36.00 A N.S.	65.50	15.50	13.80	23.50
RIDDELL	NB	NB	NB	NB	NB	NB	NB
S+S WORLDWIDE	NB	7.06 A	NB	NB	5.89 A	NB	NB
SCHOOL SPECIALTY	NB	6.55	NB	38.00 A N.S.	4.60 A	3.40 A M12	4.55 A
US SPECIALTY	NB	NB	9.00	34.95	NB	NB	NB

SAMPLE FROM PIONEER RECEIVED TOO LATE TO EVALUATE. DISTRICT WILL SEND SAMPLES TO HAVE EVALUATED BY THE DISTRICT PE DEPT.

**ITB - 122604**

<b>BIDDER NAME/ BID ITEM NUMBER</b>	8	9	10	11	12	13	14
ALUMINUM ATHLETIC	NB	NB	NB	NB	NB	NB	1.95
ANACONDA SPORTS	NB	NB	NB	NB	NB	NB	.74
BADEN SPORTS	2.39	2.59	2.99	5.99	NB	NB	NB
BAKER'S SPORTS	2.49 A	2.94 A	3.98 A	8.94 A	12.39 A	NB	.97
BILL FRITZ SPORTS	NB	NB	NB	NB	NB	NB	NB
BSN SPORTS	2.35	2.94	4.05	6.27	4.81	NB	.78
EMERALD COAST	NB	NB	NB	NB	NB	NB	NB
EVANS & COMPANY	NB	NB	NB	NB	NB	NB	NB
FLAGHOUSE	3.11 A	3.69 A	4.53 A	7.37 A	NB	NB	.78 A
	M\$100	M\$100	M\$100	M\$100			M\$100
GREG UNITED	2.53 A	2.99 A	3.81 A	6.76 A	5.13 A	1.67 A	.55
HOME TEAM ATHLETIC	3.59 A	4.57 A	5.18 A	9.32 A	8.72 A	2.96 A	.97
MFAC	NB	NB	NB	NB	NB	NB	NB
PIONEER MFG.	NB	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL	2.79 A	3.29 A	4.19 A	6.99 A	5.47 A	2.49 A	.79
	MQO48	MQO48	MQO48	MQO40	MQO24	MQO75	MQO150
RGF COMM'S	29.75	12.80	8.75	14.75	6.85	3.91	16.55
RIDDELL	NB	NB	NB	NB	NB	NB	NB
S+S WORLDWIDE	4.11	4.50	5.89	9.93	3.67	1.36	.42 A
SCHOOL SPECIALTY	1.45 A	1.85 A	2.05 A	2.20 A	8.00 A	4.00 A	.65
US SPECIALTY	NB	NB	NB	NB	NB	NB	NB

<b>BIDDER NAME/ BID ITEM NUMBER</b>	15	16	17	18	19	20	21
ALUMINUM ATHLETIC	NB	NB	5.20	NB	NB	NB	NB
ANACONDA SPORTS	NB	NB	NB	NB	NB	NB	NB
BADEN SPORTS	NB	NB	NB	4.49	4.09	6.99	4.49
BAKER'S SPORTS	NB	NB	2.99	6.49 A	5.94 A	8.49 A	5.39 A
BILL FRITZ SPORTS	NB	NB	NB	NB	NB	NB	NB
BSN SPORTS	4.12	5.84	1.98	4.13	3.92	4.34	3.98
EMERALD COAST	NB	NB	NB	NB	NB	NB	NB
EVANS & COMPANY	NB	NB	NB	NB	NB	NB	NB
FLAGHOUSE	NB	NB	2.58 A	4.17 A	6.31 A	4.17 A	4.17 A
			M\$100	M\$100	M\$100	M\$100	M\$100
GREG UNITED	NB	NB	1.83	4.60 A	4.51 A	5.98 A	4.07 A
HOME TEAM ATHLETIC	10.56 A	7.44 A	3.68	8.34 A	8.24 A	11.97 A	7.37 A
MFAC	NB	NB	NB	NB	NB	NB	NB
PIONEER MFG.	NB	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL	4.99 A	NB	2.22	5.48	5.39	5.48	8.89
	MQO50		MQO40	MQO36	MQO36	MQO36	MQO36
RGF COMM'S	10.50	11.00	25.00	21.85	28.75	21.85	16.55
RIDDELL	NB	NB	NB	NB	NB	NB	NB
S+S WORLDWIDE	2.72 A	3.48 A	2.21 A	6.11	6.11	6.11	10.53
SCHOOL SPECIALTY	NB	NB	4.00 A	6.25	6.00	6.00	7.10
US SPECIALTY	NB	NB	NB	NB	NB	NB	NB

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<b>BIDDER NAME/ BID ITEM NUMBER</b>	22	23	24	25	26	27	28
ALUMINUM ATHLETIC	NB	NB	NB	NB	NB	NB	NB
ANACONDA SPORTS	NB	NB	1.09 A	1.09	NB	1.59	NB
BADEN SPORTS	4.89	4.89	NB	NB	NB	NB	NB
BAKER'S SPORTS	5.49 A	5.49 A	1.82	1.09	2.59 A	1.89	NB
BILL FRITZ SPORTS	NB	NB	2.00	1.40	NB	NB	NB
BSN SPORTS	4.06	6.78	1.66	.44 M12	1.62	1.28	1.71
EMERALD COAST	NB	NB	NB	NB	NB	NB	NB
EVANS & COMPANY	NB	NB	NB	NB	NB	NB	NB
FLAGHOUSE	4.33A M\$100	12.14 M\$100	NB	.888 E/A M\$100/M12	NB	1.99 A M\$100	NB
GREG UNITED	4.15 A	7.00 A	1.25	.83	1.78 A	1.19	NB
HOME TEAM ATHLETIC	7.47 A	11.89 A	1.94	1.58	3.10 A	2.11	NB
MFAC	NB	NB	NB	NB	NB	NB	NB
PIONEER MFG.	NB	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL	5.99 MQO50	3.99 A MQO40	1.69 MQO72	1.24 MQO120	1.98 A MQO50	1.79 MQO60	NB
RGF COMM'S	12.65	23.00	40.25	1.76	13.80	5.75	4.15 A
RIDDELL	NB	NB	NB	NB	NB	NB	NB
S+S WORLDWIDE	7.08	10.93	NB	NB	NB	1.50 A	NB
SCHOOL SPECIALTY	7.00	10.45	1.40A	6.00 A	3.90 A	NB	NB
US SPECIALTY	NB	NB	NB	NB	NB	NB	NB

<b>BIDDER NAME/ BID ITEM NUMBER</b>	29	30	31	32	33	34	35
ANACONDA SPORTS	NB	NB	1.56	2.65	1.59 A	NB	NB
BADEN SPORTS	NB	NB	NB	NB	NB	3.99	29.99 A
BAKER'S SPORTS	NB	NB	1.49	2.35	2.21	NB	8.39 A
BILL FRITZ SPORTS	NB	NB	NB	NB	NB	NB	10.38
BSN SPORTS	.93	NB	.92	1.53	1.60	3.64	5.97
EMERALD COAST	NB	NB	NB	NB	NB	NB	NB
EVANS & COMPANY	NB	NB	NB	NB	NB	NB	NB
FLAGHOUSE	NB	NB	NB	NB	1.43 A	3.99 A	NB
GREG UNITED	NB	NB	1.20	2.03	1.50	3.40 A	4.22 A
HOME TEAM ATHLETIC	NB	NB	2.32 COLOR	3.59 COLOR	2.53	8.30 A	11.35 A
MFAC	NB	NB	NB	NB	NB	NB	NB
PIONEER MFG.	NB	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL	NB	NB	1.69 MQO96	2.34 MQO48	1.89 MQO48	3.98 A MQO48	9.49 A MQO36
RGF COMM'S	2.60	.95	3.45	6.10	6.00	28.75 A	44.16
RIDDELL	NB	NB	NB	NB	NB	NB	NB
S+S WORLDWIDE	NB	NB	NB	NB	NB	6.43	20.86 A
SCHOOL SPECIALTY	NB	NB	1.10 A	1.55 A	1.80	4.50 A	19.00 A
US SPECIALTY	NB	NB	NB	NB	NB	NB	NB

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<b>BIDDER NAME/ BID ITEM NUMBER</b>	36	37	38	39	40	41	42
ALUMINUM ATHLETIC	NB	NB	4.00 A	.71 A/E	NB	NB	NB
ANACONDA SPORTS	NB	2.52	2.45	NB	NB	NB	NB
BADEN SPORTS	NB	NB	NB	NB	NB	NB	NB
BAKER'S SPORTS	NB	NB	1.98	7.49	NB	NB	0.39
BILL FRITZ SPORTS	12.90	NB	NB	NB	NB	NB	NB
BSN SPORTS	6.69	2.46	1.51	8.35	15.74	.63 M12	.24 M12
EMERALD COAST	NB	NB	NB	NB	NB	NB	NB
EVANS & COMPANY	NB	NB	NB	NB	NB	NB	NB
FLAGHOUSE	NB	NB	NB	NB	NB	.382 E/A M\$100/M12	NB
GREG UNITED	NB	NB	1.83	NB	NB	.84 A	.29
HOME TEAM ATHLETIC	16.98 A	5.30	2.72	8.92	NB	.65 A	.59
MFAC	NB	NB	4.00 A	8.00 A	20.95 A	NB	NB
PIONEER MFG.	NB	NB	NB	NB	NB	NB	NB
PYRAMID SCHOOL	15.99 A	2.45	2.29	NB	15.25	.39 A	.41
	MQO24	MQO144	MQO24		MQO18	MQO36	MQO36
RGF COMM'S	113.85 A	3.45	4.05	15.25 A	37.95	2.00 A	.95
RIDDELL	NB	NB	NB	NB	NB	NB	NB
S+S WORLDWIDE	9.21 A	3.51 A	NB	NB	16.91 A	6.44 A	NB
SCHOOL SPECIALTY	7.00 A	NB	2.25	NB	15.00	.30 A/M12	NB
US SPECIALTY	NB	NB	NB	NB	NB	NB	NB

ITEM #37, PYRAMID'S MINIMUM ORDER QUANTITY IS TOO HIGH.

<b>BIDDER NAME/ BID ITEM NUMBER</b>	43	44	45	46	47
ALUMINUM ATHLETIC	NB	NB	NB		
ANACONDA SPORTS	.35 E	NB	27.45	NB	NB
BADEN SPORTS	NB	3.49	NB	7.99 A	NB
BAKER'S SPORTS	.35	4.21 A	28.74	NB	4.25 A
BILL FRITZ SPORTS	NB	NB	29.00	18.00	NB
BSN SPORTS	.21 M12	3.16	27.88	21.14 A	2.44
EMERALD COAST	NB	NB	NB	NB	NB
EVANS & COMPANY	NB	NB	NB	NB	NB
FLAGHOUSE	NB	4.96 A M\$100	31.98 M\$100	14.58 M\$100	1.58 A M\$100
GREG UNITED	.26	3.23 A	NB	5.80 A	NB
HOME TEAM ATHLETIC	.47	7.38 A	33.34	10.40 A	5.43 A
MFAC	NB	NB	NB	NB	NB
PIONEER MFG.	NB	NB	NB	NB	NB
PYRAMID SCHOOL	.33	5.89	25.79	13.99	1.69 A
	MQO288	MQO36	MQO20	MQO48	MQO35
RGF COMM'S	.10	16.75	43.35	29.50	8.05
RIDDELL	NB	NB	NB	NB	NB
S+S WORLDWIDE	NB	7.02	28.75	13.11	1.46 A
SCHOOL SPECIALTY	1.55	3.75 A	27.00	NB	2.15 A
US SPECIALTY	NB	NB	NB	NB	NB

## NOTES:

A- ALTERNATE ITEM BID  
DNBAS- DID NOT BID AS SPECIFIED  
E- EQUIVALENT PRICING  
M\_\_ - BOUGHT IN MULTIPLES \_\_\_\_  
M\$ \_\_\_\_ MINIMUM DOLLAR ORDER  
MQO- MINIMUM QUANTITY ORDER \_\_\_\_  
NB NO BID  
N.S. NO SAMPLE

### BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at [www.old.escambia.k12.fl.us/adminoff/finance/purchasing/current\\_bid\\_activity.html](http://www.old.escambia.k12.fl.us/adminoff/finance/purchasing/current_bid_activity.html).

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings.  
Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*

John Dombroskie  
Director of Purchasing